The sociology of the office place—lighting effects, air quality on human energy, walkability, workspace functionality has a significant impact on corporations and the people who work there. It is not merely space and cost. The science that underpins our definition of high performing environments and the buildings we create for them is advancing rapidly and increasingly accessible. This science explains the impact of built form on our people leading us to a new understanding of their value to our businesses and organizations. CRE organizations are taking up initiatives to transform the workplace experience. To capitalize on this, building owners and those who represent them must understand this new way of thinking about buildings and the potential it brings to their organizations.

March 5, 2020
7:30 AM—1:30PM
DoubleTree Suites by Hilton Hotel Detroit Downtown - Fort Shelby
525 W Lafayette Blvd. | Detroit, MI 48226

Earn 4 CE hours in 1/2 DAY including 2 CE hours of Required Legal Update

THE SCIENCE OF HIGH PERFORMING ENVIRONMENTS
George Athens, AIA Fitwel Ambassador, Principal, Workplace Studio Leader, SmithGroup

The sociology of the office place—lighting effects, air quality on human energy, walkability, workspace functionality has a significant impact on corporations and the people who work there. It is not merely space and cost. The science that underpins our definition of high performing environments and the buildings we create for them is advancing rapidly and increasingly accessible. This science explains the impact of built form on our people leading us to a new understanding of their value to our businesses and organizations. CRE organizations are taking up initiatives to transform the workplace experience. To capitalize on this, building owners and those who represent them must understand this new way of thinking about buildings and the potential it brings to their organizations.

March 5, 2020
7:30 AM—1:30PM
DoubleTree Suites by Hilton Hotel Detroit Downtown - Fort Shelby
525 W Lafayette Blvd. | Detroit, MI 48226

Earn 4 CE hours in 1/2 DAY including 2 CE hours of Required Legal Update

THE SCIENCE OF HIGH PERFORMING ENVIRONMENTS
George Athens, AIA Fitwel Ambassador, Principal, Workplace Studio Leader, SmithGroup

The sociology of the office place—lighting effects, air quality on human energy, walkability, workspace functionality has a significant impact on corporations and the people who work there. It is not merely space and cost. The science that underpins our definition of high performing environments and the buildings we create for them is advancing rapidly and increasingly accessible. This science explains the impact of built form on our people leading us to a new understanding of their value to our businesses and organizations. CRE organizations are taking up initiatives to transform the workplace experience. To capitalize on this, building owners and those who represent them must understand this new way of thinking about buildings and the potential it brings to their organizations.

March 5, 2020
7:30 AM—1:30PM
DoubleTree Suites by Hilton Hotel Detroit Downtown - Fort Shelby
525 W Lafayette Blvd. | Detroit, MI 48226

Earn 4 CE hours in 1/2 DAY including 2 CE hours of Required Legal Update

THE SCIENCE OF HIGH PERFORMING ENVIRONMENTS
George Athens, AIA Fitwel Ambassador, Principal, Workplace Studio Leader, SmithGroup

The sociology of the office place—lighting effects, air quality on human energy, walkability, workspace functionality has a significant impact on corporations and the people who work there. It is not merely space and cost. The science that underpins our definition of high performing environments and the buildings we create for them is advancing rapidly and increasingly accessible. This science explains the impact of built form on our people leading us to a new understanding of their value to our businesses and organizations. CRE organizations are taking up initiatives to transform the workplace experience. To capitalize on this, building owners and those who represent them must understand this new way of thinking about buildings and the potential it brings to their organizations.

March 5, 2020
7:30 AM—1:30PM
DoubleTree Suites by Hilton Hotel Detroit Downtown - Fort Shelby
525 W Lafayette Blvd. | Detroit, MI 48226

Earn 4 CE hours in 1/2 DAY including 2 CE hours of Required Legal Update

THE SCIENCE OF HIGH PERFORMING ENVIRONMENTS
George Athens, AIA Fitwel Ambassador, Principal, Workplace Studio Leader, SmithGroup

The sociology of the office place—lighting effects, air quality on human energy, walkability, workspace functionality has a significant impact on corporations and the people who work there. It is not merely space and cost. The science that underpins our definition of high performing environments and the buildings we create for them is advancing rapidly and increasingly accessible. This science explains the impact of built form on our people leading us to a new understanding of their value to our businesses and organizations. CRE organizations are taking up initiatives to transform the workplace experience. To capitalize on this, building owners and those who represent them must understand this new way of thinking about buildings and the potential it brings to their organizations.

March 5, 2020
7:30 AM—1:30PM
DoubleTree Suites by Hilton Hotel Detroit Downtown - Fort Shelby
525 W Lafayette Blvd. | Detroit, MI 48226

Earn 4 CE hours in 1/2 DAY including 2 CE hours of Required Legal Update

THE SCIENCE OF HIGH PERFORMING ENVIRONMENTS
George Athens, AIA Fitwel Ambassador, Principal, Workplace Studio Leader, SmithGroup

The sociology of the office place—lighting effects, air quality on human energy, walkability, workspace functionality has a significant impact on corporations and the people who work there. It is not merely space and cost. The science that underpins our definition of high performing environments and the buildings we create for them is advancing rapidly and increasingly accessible. This science explains the impact of built form on our people leading us to a new understanding of their value to our businesses and organizations. CRE organizations are taking up initiatives to transform the workplace experience. To capitalize on this, building owners and those who represent them must understand this new way of thinking about buildings and the potential it brings to their organizations.
NO SUCH THING AS BOILERPLATE: PROVISIONS IN LEASES AND OTHER CONTRACTS YOU REALLY SHOULD NOT IGNORE
8:20 am - 9:20 am
Paul Magy, Clark Hill PLC and Alan J Taylor, Segal McCambridge Singer & Mahoney, LTD.

Presenters Alan Taylor and Paul Magy will alternate different sides of different provisions that are generally considered to be “boiler plate” language, often not carefully reviewed, but which can be extremely important. Participants will be provided with sample language of each provision for discussion. This session would be especially beneficial for individuals responsible for negotiating, drafting or signing any contracts. Topics of discussion include: Merger/Integration Provisions, Force Majeure, Notice Provisions, Compliance with Laws, ASI-IS Clauses and more.

BETTER REAL ESTATE TRANSACTIONS — CASE STUDIES
9:30 am - 10:30 am
Yasir Muhammad, Katz Sangster Wysocki P.C.

The presentation will entail case studies relative to wide variety of real estate issues based on Michigan law. The wide variety of legal opinions the presentation will explore may include landlord-tenant disputes, management issues, real estate and/or construction injuries, construction contract disputes, property insurance, lease/contract interpretation and disputes arising out of real estate transactions in general. The presentation will be informative and assist the attendees to better identify risks in various real-estate related transactions/activities moving forward. The presentation will also give attendees a variety of ideas/issues to look out for during their next real estate endeavor.

ENTERING THE MARIJUANA INDUSTRY IN MICHIGAN: AN OVERVIEW OF THE ISSUES FACING REAL ESTATE PROFESSIONALS INTERESTED IN COMMERCIAL CANNABIS
10:45 am - 11:45 am
Carolina Kraeh, Kitch Attorneys & Counselors and Kai Lyn Carr, Kitch Attorneys & Counselors

This seminar will provide an overview of the most common issues facing real estate professionals interested in entering the commercial cannabis industry. By the end of this session, the audience will have an understanding of the current marijuana laws in Michigan, the licensing process, certain language to use in real estate contracts, and the marijuana-related issues regarding intellectual property, finance and insurance.

CONSTRUCTION LIEN ACT UPDATE — PROTECTING YOURSELF AGAINST THE NEW AMENDMENT
10:45 am - 11:45 am
Dominic J. DeBeul, Kitch Attorneys & Counselors and Rayan Hanjili, Kitch Attorneys & Counselors

The presentation will consist of a brief overview of the Construction Lien Act and also dive into the recent Amendment allowing architects, professional engineers, surveyors and each of their subcontractors (collectively defined as Design Professionals”) to record liens against a property owner for pre-construction related services prior to the first physical improvement on the property. This is a new feature that has property owners potentially at risk for additional exposure when undertaking new projects going forward. However, there are several defensive measures Owners and Property Managers can take to protect against construction liens. By the end of this session, Owners and Property Managers will be able to make a baseline assessment as to the validity of a construction lien recorded against them and also give attendees issues to look for during their next potential development/buildout.

FREE MEGA 2020 Registration
Register online at www.bomadet.org

Brought to you by the Professional Development Committee
BOMA/Metro Detroit | 248.848.3714 | bomadet.org

LEGAL

PURE MICHIGAN WATER? SHOULD YOUR OCCUPANTS DRINK IT?
8:20 am - 9:20 am
Keith Wantjea, Z Smart, LLC

This course addresses water quality in the State of Michigan and the effects that may occur to the consumer if not addressed. A look at the great lake states water quality, water treatment & how to protect the consumer from biological, heavy metal & chemical threats.

HOW TO USE SUBMETERS IN YOUR BUILDING
8:20 am - 9:20 am
Robert Vail, Genoa

This session is designed to help you better understand the different functions and uses of submeters in a building, the different types of submeters, and how you can best collect and utilize data from submeters. We will walk through different types of submeters (electric, gas, BTU, water, etc) and dig into how to best ways to read and understand what the data means and lastly how to use that information to accurately bill back tenants.

INTRODUCTION TO INSURANCE-RELATED DAMAGE CLAIMS
9:30 am - 10:30 am

As building owners and managers, you will be faced with an insurance claim as some point. In this presentation, Matthew Lewis, P.E. and Leah Ruther, P.E. give an introduction to the unique aspects of insurance-related projects. With multiple interested parties— including insurance companies, repair contractors, adjusters, owners, and property managers— insurance-related projects often pose unique and complicated challenges. Having a basic understanding of the typical process and involved parties will put you, as the property owner/manager, in a better position to develop your approach to managing your claims in an effective and efficient manner in a time of potential crisis.

WATERPROOFING CONCRETE STRUCTURES: NEEDS, BENEFITS & OPTIONS
9:30 am - 10:30 am
Carolina Kraeh, Z Smart, LLC

Concrete is one of the most utilized construction materials in the world. However, in order to realize its maximum potential lifespan, steps must be taken to prevent premature deterioration. Options to effectively waterproof concrete structures include a variety of integral & non-integral products and systems. As with many things, the wide range of products available in the marketplace can sometimes be more confusing than helpful. This course will provide the knowledge necessary to understand what issues concrete can deteriorate, the various methods available to increase its sustainability & durability, and the advantages & disadvantage of the common waterproofing options being used today.

PRACTICAL WAYS TO IMPLEMENT TECHNOLOGY IN YOUR BUILDING
9:30 am - 10:30 am
Robert Vail, Genoa

The Internet of Things (IoT) is a common buzzword thrown around by tech companies and the media. It refers to a wide variety of products and can be used to back up an array of glittering promises about modernizing your building. In this education session, you'll look at some practical ways that you can use IoT technology to improve your building operations, without investing in a mechanical overhaul or adding a lot of new work to your plate. We'll walk through the common IoT terminology and case studies on IoT implementation and impact. Using these skills you'll be able evaluate the areas where IoT technology can impact your building operations and determine which technology is a good fit for your situation.

UNDERSTANDING ASHRAE 90.1-2013 FOR LIGHTING
10:45 am - 11:45 am
Kathleen O’Shea, Z Smart, LLC

A look at the current 2015 Michigan Energy Code as it applies to Lighting and Lighting Controls, will provide the Commercial Building Professional with a working understanding of the application of ASHRAE 90.1-2013 for commercial buildings. By the end of this session, the attendees will be able to recognize lighting and controls scenarios within current facilities and in construction documents, how the code applies, and potential compliance methods. This covers interior and exterior applications. The course follows U.S. Department of Energy presentation materials.

2020 CYBERSECURITY TRENDS
10:45 am - 11:45 am
Barbara Ciaranfilato, Capella University

As we enter the new year of 2020, it is clear that cybersecurity risks are not going away. In fact, the risks continue to evolve and expand. Individuals and businesses are continually challenged to find ways to protect themselves, their clients, and their companies from the risk of disruption caused by cybersecurity breaches and attacks. This presentation will review the general state of cybersecurity challenges in 2020. These challenges include the growing use of deception and misinformation, such as Deep Fakes, as well as the continued success of phishing emails as the foundation for cyber-attacks.